

Drugs, Cosmetics, and Toiletries: 2002

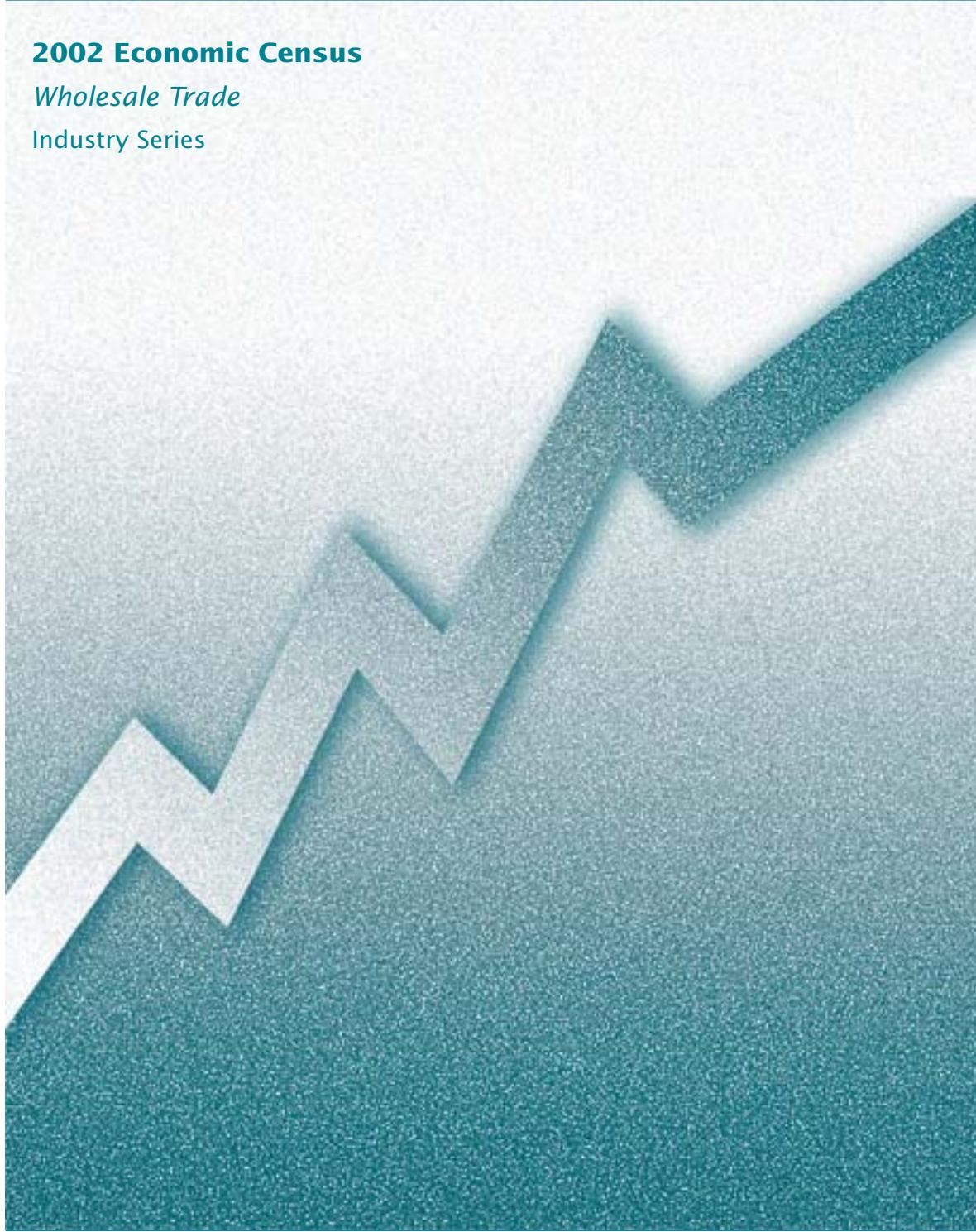
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2002 Economic Census

Wholesale Trade

Industry Series



U.S. CENSUS BUREAU

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU



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-- Not applicable for this report.	

Table 1. Summary Statistics for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Type of operation and kind of business ¹	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From admini- strative records ²	Estimated ³
WHOLESALE TRADE								
4242	Drugs and druggists' sundries merchant wholesalers	7 762	363 253 254	12 796 731	3 202 300	228 221	1.4	7.1
42421	Drugs and druggists' sundries merchant wholesalers	7 762	363 253 254	12 796 731	3 202 300	228 221	1.4	7.1
424210	Drugs and druggists' sundries merchant wholesalers	7 762	363 253 254	12 796 731	3 202 300	228 221	1.4	7.1
MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES								
4242	Drugs and druggists' sundries merchant wholesalers	7 393	241 793 396	7 969 717	1 922 794	163 068	2.1	3.3
42421	Drugs and druggists' sundries merchant wholesalers	7 393	241 793 396	7 969 717	1 922 794	163 068	2.1	3.3
424210	Drugs and druggists' sundries merchant wholesalers	7 393	241 793 396	7 969 717	1 922 794	163 068	2.1	3.3
MANUFACTURERS' SALES BRANCHES AND OFFICES								
4242	Drugs and druggists' sundries merchant wholesalers	369	121 459 858	4 827 014	1 279 506	65 153	—	14.5
42421	Drugs and druggists' sundries merchant wholesalers	369	121 459 858	4 827 014	1 279 506	65 153	—	14.5
424210	Drugs and druggists' sundries merchant wholesalers	369	121 459 858	4 827 014	1 279 506	65 153	—	14.5

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

²Includes sales information obtained from administrative records of other federal agencies.

³Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

1997 NAICS code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WHOLESALE TRADE					
4222	Drugs and druggists' sundries wholesalers..... 2002..	8 050	368 538 619	12 904 179	230 257
	1997..	8 053	203 147 771	8 394 864	190 127
42221	Drugs and druggists' sundries wholesalers..... 2002..	8 050	368 538 619	12 904 179	230 257
422210	Drugs and druggists' sundries wholesalers..... 2002..	8 050	368 538 619	12 904 179	230 257
	1997..	8 053	203 147 771	8 394 864	190 127
MERCHANT WHOLESALEERS					
4222	Drugs and druggists' sundries wholesalers..... 2002..	7 393	241 793 396	7 969 717	163 068
	1997..	7 250	107 379 498	4 453 417	128 641
42221	Drugs and druggists' sundries wholesalers..... 2002..	7 393	241 793 396	7 969 717	163 068
422210	Drugs and druggists' sundries wholesalers..... 2002..	7 393	241 793 396	7 969 717	163 068
	1997..	7 250	107 379 498	4 453 417	128 641

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 3. Product Lines by Kind of Business for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales			Response coverage ³ (percent)	
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—			
						Establishments with the product line	All estab- lishments ²		
4242		WHOLESALE TRADE							
	10500	Drugs and druggists' sundries merchant wholesalers	7 762	X	363 253 254	X	100.0	62.0	
	10540	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	10	185 970	9 392	5.1	Z	X	
	10800	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	105	9 194 514	707 050	7.7	.2	X	
	11000	Photographic equipment and supplies	96	5 487 349	63 704	1.2	Z	X	
	11011	Medical, hospital, and surgical supplies	340	48 156 038	3 905 751	8.1	1.1	61.3	
	11012	Surgical and medical instruments and equipment	171	7 767 409	286 428	3.7	.1	X	
	11013	Orthopedic and prosthetic appliances and supplies	62	5 835 192	80 021	1.4	Z	X	
	11030	Other surgical, medical, and hospital supplies	252	47 379 989	3 539 302	7.5	1.0	X	
	11040	Optical and ophthalmic goods and supplies	45	77 317	6 174	8.0	Z	X	
	11050	Religious and school supplies	47	6 443 272	127 967	2.0	Z	X	
	11056	Miscellaneous professional equipment and supplies	13	30 335	2 417	8.0	Z	62.0	
	11400	Veterinarians' equipment and supplies	8	14 889	1 688	11.3	Z	X	
	11440	Electrical apparatus and equipment	12	48 841	3 757	7.7	Z	X	
	11500	Electric household appliances, including gas clothes dryers	56	6 328 346	86 381	1.4	Z	X	
	11700	Hardware	63	2 439 796	46 259	1.9	Z	X	
	12320	General-purpose industrial machinery, equipment, and parts	8	376 275	9 931	2.6	Z	59.4	
	12326	New controlling, recording, and indicating instruments and accessories	8	376 275	9 931	2.6	Z	X	
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	12	50 719	3 757	7.4	Z	43.7	
	12462	Abrasives and abrasive materials	12	50 719	3 757	7.4	Z	X	
	12500	Beauty and barber equipment and supplies	9	241 479	92 351	38.2	Z	X	
	12520	Janitorial equipment and supplies	8	10 211	3 757	36.8	Z	X	
	12700	Sporting and recreational goods and supplies	88	22 573 312	6 234 023	27.6	1.7	X	
	12800	Toys and hobby goods and supplies	15	78 896	9 392	11.9	Z	X	
	13000	Jewelry, diamonds, gemstones, and watches	145	6 463 761	428 341	6.6	.1	X	
	13150	Miscellaneous durable goods	39	3 435 577	528 862	15.4	.1	X	
	13300	Office paper, office supplies, greeting cards, and labels	28	99 858	28 715	28.8	Z	X	
	13400	Paper and plastic products	131	8 998 414	117 881	1.3	Z	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	133	11 034 777	180 410	1.6	.1	X	
	13511	Prescription drugs	7 762	363 253 254	337 929 383	93.0	93.0	53.1	
	13512	Nonprescription pharmaceuticals	2 433	297 333 519	266 518 451	89.6	73.4	X	
	13513	Cosmetics and beauty supplies	1 740	185 971 820	22 773 213	12.2	6.3	X	
	13514	Perfumes	2 310	69 297 383	20 862 566	30.1	5.7	X	
	13515	Vitamins and nutritional supplements	829	14 843 461	4 809 732	32.4	1.3	X	
	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	2 050	122 789 062	12 170 843	9.9	3.4	X	
	13600	Knit and woven piece goods	1 803	71 708 395	10 794 578	15.1	3.0	X	
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	10	30 056	1 878	6.2	Z	X	
	13800	Men's and boys' wear	50	958 902	14 786	1.5	Z	X	
	13900	Women's, misses', and girls' wear	55	424 247	20 403	4.8	Z	X	
	14000	Footwear	76	5 670 915	271 442	4.8	.1	X	
	14100	Packaged frozen food	13	163 428	3 757	2.3	Z	X	
	14111	Frozen meals	58	25 799 071	1 203 696	4.7	.3	42.5	
	14114	Frozen fruits and fruit juices	6	389 280	23 463	6.0	Z	X	
	14117	Other frozen foods, excluding frozen dairy products	43	22 036 462	880 602	4.0	.2	X	
	14200	Other meat products	9	3 373 329	247 393	7.3	.1	X	
	14400	Dairy products, excluding dried, canned, condensed, and evaporated dairy products	7	3 291 109	93 922	2.9	Z	X	
	14460	Confectioneries	82	9 827 094	417 584	4.2	.1	X	
	14618	Fresh meat and meat products	8	87 229	3 757	4.3	Z	45.6	
	14800	Other meat products	6	52 903	783	1.5	Z	X	
	14811	Coffee	119	27 250 002	2 187 835	8.0	.6	41.1	
	14812	Tea	74	25 848 301	2 156 988	8.3	.6	X	
	14813	Spices	27	86 301	3 223	3.7	Z	X	
	14820	Bread and baked goods	23	1 327 485	27 624	2.1	Z	X	
	14822	Cookies, cakes, and other baked goods	59	22 442 590	239 170	1.1	.1	47.5	
	14830	Canned food	56	22 421 552	238 631	1.1	.1	X	
	14840	Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast	40	2 835 877	102 294	3.6	Z	X	
	14850	Soft drinks and bottled water	42	624 144	55 170	8.8	Z	X	
	14860	Grocery specialties	37	159 411	28 176	17.7	Z	X	
	14861	Pasta	176	40 970 459	4 609 768	11.3	1.3	26.7	
	14862	Breakfast cereals	28	1 331 281	56 619	4.3	Z	X	
	14863	Cooking oils and margarine	64	10 754 540	1 764 934	16.4	.5	X	
	14865	Pickles, preserves, jellies, jams, and sauces	41	21 764 752	434 956	2.0	.1	X	
	14866	Refined sugar	14	499 823	26 671	5.3	Z	X	
	14867	Pet food	38	8 704 956	131 193	1.5	Z	X	
	14868	Other grocery specialties	14	499 823	4 109	.8	Z	X	
	15000	Other grocery specialties	100	29 656 171	2 191 286	7.4	.6	X	
	15300	Plastics materials and basic shapes	17	386 968	116 464	30.1	Z	50.8	
	15313	Plastics raw materials	6	358 046	107 013	29.9	Z	X	
	15314	Other plastics materials and basic shapes	17	386 968	9 451	2.4	Z	X	
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	125	3 385 626	246 115	7.3	.1	X	
	15800	Farm supplies	58	799 029	137 061	17.2	Z	32.5	
	15812	Poultry and livestock feeds, including silage, not mixed on location	35	401 996	28 490	7.1	Z	X	
	15815	Insecticides, fungicides, and pesticides	23	397 033	19 691	5.0	Z	X	
	15816	Other agricultural chemicals and fertilizers	23	397 033	19 691	5.0	Z	X	
	15818	Other farm supplies, including harness and saddlery equipment	35	401 996	69 189	17.2	Z	X	
	15900	Tobacco and tobacco products	43	11 068 896	807 728	7.3	.2	X	

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales		Response coverage ³ (percent)	
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All estab- lishments ²	
4242		WHOLESALE TRADE—Con.						
		Drugs and druggists' sundries merchant wholesalers—Con.						
16100		Books, periodicals, newspapers, and other printed materials	33	199 938	3 757	1.9	Z	X
16120		Art goods, including novelties and souvenirs	35	129 971	17 205	13.2	Z	X
16150		Wigs, yarns, and leather products	118	7 250 449	366 464	5.1	.1	X
19700		Service receipts and labor charges, including installed parts	441	2 482 742	291 455	11.7	.1	32.2
19701		Labor charges for repair work	283	1 143 588	171 993	15.0	Z	X
19702		Parts installed in repair work	18	110 656	19 535	17.7	Z	X
19703		Other service receipts and labor charges	158	1 358 318	99 927	7.4	Z	X
19720		Receipts for service contracts	6	70 082	1 878	2.7	Z	X
19810		Miscellaneous commodities	317	24 397 116	1 207 833	5.0	.3	X
19940		Rental and operating lease receipts	77	1 067 728	76 974	7.2	Z	X
42421		Drugs and druggists' sundries merchant wholesalers	7 762	X	363 253 254	X	100.0	62.0
10500		Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	10	185 970	9 392	5.1	Z	X
10540		Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	105	9 194 514	707 050	7.7	.2	X
10800		Photographic equipment and supplies	96	5 487 349	63 704	1.2	Z	X
11000		Medical, hospital, and surgical supplies	340	48 156 038	3 905 751	8.1	1.1	61.3
11011		Surgical and medical instruments and equipment	171	7 767 409	286 428	3.7	.1	X
11012		Orthopedic and prosthetic appliances and supplies	62	5 835 192	80 021	1.4	Z	X
11013		Other surgical, medical, and hospital supplies	252	47 379 989	3 539 302	7.5	1.0	X
11030		Optical and ophthalmic goods and supplies	45	77 317	6 174	8.0	Z	X
11040		Religious and school supplies	47	6 443 272	127 967	2.0	Z	X
11050		Miscellaneous professional equipment and supplies	13	30 335	2 417	8.0	Z	62.0
11056		Veterinarians' equipment and supplies	8	14 889	1 688	11.3	Z	X
11400		Electrical apparatus and equipment	12	48 841	3 757	7.7	Z	X
11500		Electric household appliances, including gas clothes dryers	56	6 328 346	86 381	1.4	Z	X
11700		Hardware	63	2 439 796	46 259	1.9	Z	X
12320		General-purpose industrial machinery, equipment, and parts	8	376 275	9 931	2.6	Z	59.4
12326		New controlling, recording, and indicating instruments and accessories	8	376 275	9 931	2.6	Z	X
12460		Abrasives, strapping, tapes, inks, and mechanical rubber goods	12	50 719	3 757	7.4	Z	43.7
12462		Abrasives and abrasive materials	12	50 719	3 757	7.4	Z	X
12500		Beauty and barber equipment and supplies	9	241 479	92 351	38.2	Z	X
12520		Janitorial equipment and supplies	8	10 211	3 757	36.8	Z	X
12530		Laundry and dry-cleaning equipment and supplies	88	22 573 312	6 234 023	27.6	1.7	X
12700		Sporting and recreational goods and supplies	15	78 896	9 392	11.9	Z	X
12800		Toys and hobby goods and supplies	145	6 463 761	428 341	6.6	.1	X
13000		Jewelry, diamonds, gemstones, and watches	39	3 435 577	528 862	15.4	.1	X
13150		Miscellaneous durable goods	28	99 858	28 715	28.8	Z	X
13300		Office paper, office supplies, greeting cards, and labels	131	8 998 414	117 881	1.3	Z	X
13400		Paper and plastic products	133	11 034 777	180 410	1.6	.1	X
13500		Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	7 762	363 253 254	337 929 383	93.0	93.0	53.1
13511		Prescription drugs	2 433	297 333 519	266 518 451	89.6	73.4	X
13512		Nonprescription pharmaceuticals	1 740	185 971 820	22 773 213	12.2	6.3	X
13513		Cosmetics and beauty supplies	2 310	69 297 383	20 862 566	30.1	5.7	X
13514		Perfumes	829	14 843 461	4 809 732	32.4	1.3	X
13515		Vitamins and nutritional supplements	2 050	122 789 062	12 170 843	9.9	3.4	X
13516		Other toiletries and druggists' sundries, including health aids and first aid supplies	1 803	71 708 395	10 794 578	15.1	3.0	X
13600		Knit and woven piece goods	10	30 056	1 878	6.2	Z	X
13700		Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	50	958 902	14 786	1.5	Z	X
13800		Men's and boys' wear	55	424 247	20 403	4.8	Z	X
13900		Women's, misses', and girls' wear	76	5 670 915	271 442	4.8	.1	X
14000		Footwear	13	163 428	3 757	2.3	Z	X
14100		Packaged frozen food	58	25 799 071	1 203 696	4.7	.3	42.5
14111		Frozen meals	6	389 280	23 463	6.0	Z	X
14114		Frozen fruits and fruit juices	43	22 036 462	880 602	4.0	.2	X
14117		Other frozen foods, excluding frozen dairy products	9	3 373 329	247 393	7.3	.1	X
14200		Dairy products, excluding dried, canned, condensed, and evaporated dairy products	7	3 291 109	93 922	2.9	Z	X
14400		Confectioneries	82	9 827 094	417 584	4.2	.1	X
14600		Fresh meat and meat products	8	87 229	3 757	4.3	Z	45.6
14618		Other meat products	6	52 903	783	1.5	Z	X
14800		Coffee, tea, and spices	119	27 250 002	2 187 835	8.0	.6	41.1
14811		Coffee	74	25 848 301	2 156 988	8.3	.6	X
14812		Tea	27	86 301	3 223	3.7	Z	X
14813		Spices	23	1 327 485	27 624	2.1	Z	X
14820		Bread and baked goods	59	22 442 590	239 170	1.1	.1	47.5
14822		Cookies, cakes, and other baked goods	56	22 421 552	238 631	1.1	.1	X
14830		Canned food	40	2 835 877	102 294	3.6	Z	X
14840		Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast	42	624 144	55 170	8.8	Z	X
14850		Soft drinks and bottled water	37	159 411	28 176	17.7	Z	X
14860		Grocery specialties	176	40 970 459	4 609 768	11.3	1.3	26.7
14861		Pasta	28	1 331 281	56 619	4.3	Z	X
14862		Breakfast cereals	64	10 754 540	1 764 934	16.4	.5	X
14863		Cooking oils and margarine	41	21 764 752	434 956	2.0	.1	X
14865		Pickles, preserves, jellies, jams, and sauces	14	499 823	26 671	5.3	Z	X
14866		Refined sugar	38	8 704 956	131 193	1.5	Z	X
14867		Pet food	14	499 823	4 109	.8	Z	X
14868		Other grocery specialties	100	29 656 171	2 191 266	7.4	.6	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales		Response coverage ³ (percent)	
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All estab- lishments ²	
42421		WHOLESALE TRADE—Con.						
		Drugs and druggists' sundries merchant wholesalers—Con.						
	15300	Plastics materials and basic shapes.....	17	386 968	116 464	30.1	Z	50.8
	15313	Plastics raw materials.....	6	358 046	107 013	29.9	Z	X
	15314	Other plastics materials and basic shapes	17	386 968	9 451	2.4	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	125	3 385 626	246 115	7.3	.1	X
	15800	Farm supplies.....	58	799 029	137 061	17.2	Z	32.5
	15812	Poultry and livestock feeds, including silage, not mixed on location.....	35	401 996	28 490	7.1	Z	X
	15815	Insecticides, fungicides, and pesticides.....	23	397 033	19 691	5.0	Z	X
	15816	Other agricultural chemicals and fertilizers	23	397 033	19 691	5.0	Z	X
	15818	Other farm supplies, including harness and saddlery equipment	35	401 996	69 189	17.2	Z	X
	15900	Tobacco and tobacco products	43	11 068 896	807 728	7.3	.2	X
	16100	Books, periodicals, newspapers, and other printed materials	33	199 938	3 757	1.9	Z	X
	16120	Art goods, including novelties and souvenirs	35	129 971	17 205	13.2	Z	X
	16150	Wigs, yarns, and leather products	118	7 250 449	366 464	5.1	.1	X
	19700	Service receipts and labor charges, including installed parts.....	441	2 482 742	291 455	11.7	.1	32.2
	19701	Labor charges for repair work	283	1 143 588	171 993	15.0	Z	X
	19702	Parts installed in repair work	18	110 656	19 535	17.7	Z	X
	19703	Other service receipts and labor charges	158	1 358 318	99 927	7.4	Z	X
	19720	Receipts for service contracts	6	70 082	1 878	2.7	Z	X
	19810	Miscellaneous commodities	317	24 397 116	1 207 833	5.0	.3	X
	19940	Rental and operating lease receipts	77	1 067 728	76 974	7.2	Z	X
424210		Drugs and druggists' sundries merchant wholesalers	7 762	X	363 253 254	X	100.0	62.0
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	10	185 970	9 392	5.1	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	105	9 194 514	707 050	7.7	.2	X
	10800	Photographic equipment and supplies	96	5 487 349	63 704	1.2	Z	X
	11000	Medical, hospital, and surgical supplies.....	340	48 156 038	3 905 751	8.1	1.1	61.3
	11011	Surgical and medical instruments and equipment	171	7 767 409	286 428	3.7	.1	X
	11012	Orthopedic and prosthetic appliances and supplies	62	5 835 192	80 021	1.4	Z	X
	11013	Other surgical, medical, and hospital supplies	252	47 379 989	3 530 302	7.5	1.0	X
	11030	Optical and ophthalmic goods and supplies	45	77 317	6 174	8.0	Z	X
	11040	Religious and school supplies	47	6 443 272	127 967	2.0	Z	X
	11050	Miscellaneous professional equipment and supplies	13	30 335	2 417	8.0	Z	62.0
	11056	Veterinarians' equipment and supplies	8	14 889	1 688	11.3	Z	X
	11400	Electrical apparatus and equipment	12	48 841	3 757	7.7	Z	X
	11500	Electric household appliances, including gas clothes dryers	56	6 328 346	86 381	1.4	Z	X
	11700	Hardware.....	63	2 439 796	46 259	1.9	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	8	376 275	9 931	2.6	Z	59.4
	12326	New controlling, recording, and indicating instruments and accessories	8	376 275	9 931	2.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	12	50 719	3 757	7.4	Z	43.7
	12462	Abrasives and abrasives materials	12	50 719	3 757	7.4	Z	X
	12500	Beauty and barber equipment and supplies	9	241 479	92 351	38.2	Z	X
	12520	Janitorial equipment and supplies	8	10 211	3 757	36.8	Z	X
	12530	Laundry and dry-cleaning equipment and supplies	88	22 573 312	6 234 023	27.6	1.7	X
	12700	Sporting and recreational goods and supplies	15	78 896	9 392	11.9	Z	X
	12800	Toys and hobby goods and supplies	145	6 463 761	428 341	6.6	.1	X
	13000	Jewelry, diamonds, gemstones, and watches	39	3 435 577	528 862	15.4	.1	X
	13150	Miscellaneous durable goods	28	99 858	28 715	28.8	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	131	8 998 414	117 881	1.3	Z	X
	13400	Paper and plastic products	133	11 034 777	180 410	1.6	.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	7 762	363 253 254	337 929 383	93.0	93.0	53.1
	13511	Prescription drugs	2 433	297 333 519	266 518 451	89.6	73.4	X
	13512	Nonprescription pharmaceuticals	1 740	185 971 820	22 773 213	12.2	6.3	X
	13513	Cosmetics and beauty supplies	2 310	69 297 383	20 862 566	30.1	5.7	X
	13514	Perfumes	829	14 843 461	4 809 732	32.4	1.3	X
	13515	Vitamins and nutritional supplements	2 050	122 789 062	12 170 843	9.9	3.4	X
	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	1 803	71 708 395	10 794 578	15.1	3.0	X
	13600	Knit and woven piece goods	10	30 056	1 878	6.2	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	50	958 902	14 786	1.5	Z	X
	13800	Men's and boys' wear	55	424 247	20 403	4.8	Z	X
	13900	Women's, misses', and girls' wear	76	5 670 915	271 442	4.8	.1	X
	14000	Footwear	13	163 428	3 757	2.3	Z	X
	14100	Packaged frozen food	58	25 799 071	1 203 696	4.7	.3	42.5
	14111	Frozen meals	6	389 280	23 463	6.0	Z	X
	14114	Frozen fruits and fruit juices	43	22 036 462	880 602	4.0	.2	X
	14117	Other frozen foods, excluding frozen dairy products	9	3 373 329	247 393	7.3	.1	X
	14200	Dairy products, excluding dried, canned, condensed, and evaporated dairy products	7	3 291 109	93 922	2.9	Z	X
	14400	Confectioneries	82	9 827 094	417 584	4.2	.1	X
	14600	Fresh meat and meat products	8	87 229	3 757	4.3	Z	45.6
	14618	Other meat products	6	52 903	783	1.5	Z	X
	14800	Coffee, tea, and spices	119	27 250 002	2 187 835	8.0	.6	41.1
	14811	Coffee	74	25 848 301	2 156 988	8.3	.6	X
	14812	Tea	27	86 301	3 223	3.7	Z	X
	14813	Spices	23	1 327 485	27 624	2.1	Z	X
	14820	Bread and baked goods	59	22 442 590	239 170	1.1	.1	47.5
	14822	Cookies, cakes, and other baked goods	56	22 421 552	238 631	1.1	.1	X
	14830	Canned food	40	2 835 877	102 294	3.6	Z	X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales		Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—	
						Establishments with the product line	All estab- lishments ²
424210		WHOLESALE TRADE—Con.					
	14840	Drugs and druggists' sundries merchant wholesalers—Con.					
	14850	Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast	42	624 144	55 170	8.8	Z X
	14860	Soft drinks and bottled water	37	159 411	28 176	17.7	Z X
	14861	Grocery specialties	176	40 970 459	4 609 768	11.3	1.3 26.7
	14862	Pasta	28	1 331 281	56 619	4.3	.5 X
	14863	Breakfast cereals	64	10 754 540	1 764 934	16.4	.5 X
	14865	Cooking oils and margarine	41	21 764 752	434 956	2.0	.1 X
	14866	Pickles, preserves, jellies, jams, and sauces	14	499 823	26 671	5.3	Z X
	14867	Refined sugar	38	8 704 956	131 193	1.5	Z X
	14868	Pet food	14	499 823	4 109	.8	Z X
		Other grocery specialties	100	29 656 171	2 191 286	7.4	.6 X
	15300	Plastics materials and basic shapes	17	386 968	116 464	30.1	Z 50.8
	15313	Plastics raw materials	6	358 046	107 013	29.9	Z X
	15314	Other plastics materials and basic shapes	17	386 968	9 451	2.4	Z X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	125	3 385 626	246 115	7.3	.1 X
	15800	Farm supplies	58	799 029	137 061	17.2	Z 32.5
	15812	Poultry and livestock feeds, including silage, not mixed on location	35	401 996	28 490	7.1	Z X
	15815	Insecticides, fungicides, and pesticides	23	397 033	19 691	5.0	Z X
	15816	Other agricultural chemicals and fertilizers	23	397 033	19 691	5.0	Z X
	15818	Other farm supplies, including harness and saddlery equipment	35	401 996	69 189	17.2	Z X
	15900	Tobacco and tobacco products	43	11 068 896	807 728	7.3	.2 X
	16100	Books, periodicals, newspapers, and other printed materials	33	199 938	3 757	1.9	Z X
	16120	Art goods, including novelties and souvenirs	35	129 971	17 205	13.2	Z X
	16150	Wigs, yarns, and leather products	118	7 250 449	366 464	5.1	.1 X
	19700	Service receipts and labor charges, including installed parts	441	2 482 742	291 455	11.7	.1 32.2
	19701	Labor charges for repair work	283	1 143 588	171 993	15.0	Z X
	19702	Parts installed in repair work	18	110 656	19 535	17.7	Z X
	19703	Other service receipts and labor charges	158	1 358 318	99 927	7.4	Z X
	19720	Receipts for service contracts	6	70 082	1 878	2.7	Z X
	19810	Miscellaneous commodities	317	24 397 116	1 207 833	5.0	.3 X
	19940	Rental and operating lease receipts	77	1 067 728	76 974	7.2	Z X
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES					
4242		Drugs and druggists' sundries merchant wholesalers	7 393	X	241 793 396	X	100.0 59.2
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	10	185 970	9 392	5.1	Z X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	105	9 194 514	707 050	7.7	.3 X
	10800	Photographic equipment and supplies	96	5 487 349	63 704	1.2	Z X
	11000	Medical, hospital, and surgical supplies	334	38 792 698	1 141 270	2.9	.5 58.4
	11011	Surgical and medical instruments and equipment	171	7 767 409	286 428	3.7	.1 X
	11012	Orthopedic and prosthetic appliances and supplies	62	5 835 192	80 021	1.4	Z X
	11013	Other surgical, medical, and hospital supplies	246	38 016 649	774 821	2.0	.3 X
	11030	Optical and ophthalmic goods and supplies	45	77 317	6 174	8.0	Z X
	11040	Religious and school supplies	41	3 180 860	32 012	1.0	Z X
	11050	Miscellaneous professional equipment and supplies	13	30 335	2 417	8.0	Z 59.2
	11056	Veterinarians' equipment and supplies	8	14 889	1 688	11.3	Z X
	11400	Electrical apparatus and equipment	12	48 841	3 757	7.7	Z X
	11500	Electric household appliances, including gas clothes dryers	56	6 328 346	86 381	1.4	Z X
	11700	Hardware	63	2 439 796	46 259	1.9	Z X
	12320	General-purpose industrial machinery, equipment, and parts	8	376 275	9 931	2.6	Z 56.7
	12326	New controlling, recording, and indicating instruments and accessories	8	376 275	9 931	2.6	Z X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	12	50 719	3 757	7.4	Z 41.8
	12462	Abrasives and abrasive materials	12	50 719	3 757	7.4	Z X
	12500	Beauty and barber equipment and supplies	8	133 380	40 122	30.1	Z X
	12520	Janitorial equipment and supplies	8	10 211	3 757	36.8	Z X
	12530	Laundry and dry-cleaning equipment and supplies	45	536 850	67 383	12.6	Z Z X
	12700	Sporting and recreational goods and supplies	15	78 896	9 392	11.9	Z X
	12800	Toys and hobby goods and supplies	139	3 201 349	94 319	2.9	Z X
	13000	Jewelry, diamonds, gemstones, and watches	33	173 165	12 648	7.3	Z X
	13150	Miscellaneous durable goods	28	99 858	28 715	28.8	Z X
	13300	Office paper, office supplies, greeting cards, and labels	131	8 998 414	117 881	1.3	Z X
	13400	Paper and plastic products	133	11 034 777	180 410	1.6	.1 X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	7 393	241 793 396	231 465 259	95.7	95.7 55.8
	13511	Prescription drugs	2 186	210 763 005	187 380 201	88.9	77.5 X
	13512	Nonprescription pharmaceuticals	1 638	168 724 520	14 376 471	8.5	5.9 X
	13513	Cosmetics and beauty supplies	2 247	50 349 645	7 398 182	14.7	3.1 X
	13514	Perfumes	805	5 859 075	3 023 282	51.6	1.3 X
	13515	Vitamins and nutritional supplements	2 007	101 035 601	9 433 678	9.3	3.9 X
	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	1 760	68 711 980	9 853 445	14.3	4.1 X
	13600	Knit and woven piece goods	10	30 056	1 878	6.2	Z X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	50	958 902	14 786	1.5	Z X
	13800	Men's and boys' wear	55	424 247	20 403	4.8	Z X
	13900	Women's, misses', and girls' wear	70	2 408 503	23 659	1.0	Z X
	14000	Footwear	13	163 428	3 757	2.3	Z X
	14100	Packaged frozen food	15	3 762 609	323 094	8.6	.1 X
	14200	Dairy products, excluding dried, canned, condensed, and evaporated dairy products	7	3 291 109	93 922	2.9	Z X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

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2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales		Response coverage ³ (percent)	
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All estab- lishments ²	
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.						
4242		Drugs and druggists' sundries merchant wholesalers—Con.						
	14400	Confectioneries	81	8 629 500	405 438	4.7	.2	X
	14600	Fresh meat and meat products	8	87 229	3 757	4.3	Z	43.5
	14618	Other meat products	6	52 903	783	1.5	Z	X
	14800	Coffee, tea, and spices	76	5 213 540	205 570	3.9	.1	X
	14820	Bread and baked goods	16	406 128	19 324	4.8	Z	54.2
	14822	Cookies, cakes, and other baked goods	13	385 090	18 785	4.9	Z	X
	14830	Canned food	40	2 835 877	102 294	3.6	Z	X
	14840	Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast	42	624 144	55 170	8.8	Z	X
	14850	Soft drinks and bottled water	37	159 411	28 176	17.7	Z	X
	14860	Grocery specialties	133	18 933 997	3 068 411	16.2	1.3	X
	15300	Plastics materials and basic shapes	17	386 968	116 464	30.1	Z	48.6
	15313	Plastics raw materials	6	358 046	107 013	29.9	Z	X
	15314	Other plastics materials and basic shapes	17	386 968	9 451	2.4	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	125	3 385 626	246 115	7.3	.1	X
	15800	Farm supplies	58	799 029	137 061	17.2	.1	31.0
	15812	Poultry and livestock feeds, including silage, not mixed on location	35	401 996	28 490	7.1	Z	X
	15815	Insecticides, fungicides, and pesticides	23	397 033	19 691	5.0	Z	X
	15816	Other agricultural chemicals and fertilizers	23	397 033	19 691	5.0	Z	X
	15818	Other farm supplies, including harness and saddlery equipment	35	401 996	69 189	17.2	Z	X
	15900	Tobacco and tobacco products	43	11 068 896	807 728	7.3	.3	X
	16100	Books, periodicals, newspapers, and other printed materials	33	199 938	3 757	1.9	Z	X
	16120	Art goods, including novelties and souvenirs	35	129 971	17 205	13.2	Z	X
	16150	Wigs, yarns, and leather products	118	7 250 449	366 464	5.1	.2	X
	19700	Service receipts and labor charges, including installed parts	438	2 372 214	290 240	12.2	.1	29.4
	19701	Labor charges for repair work	280	1 033 060	170 778	16.5	.1	X
	19702	Parts installed in repair work	18	110 656	19 535	17.7	Z	X
	19703	Other service receipts and labor charges	158	1 358 318	99 927	7.4	Z	X
	19720	Receipts for service contracts	6	70 082	1 878	2.7	Z	X
	19810	Miscellaneous commodities	314	23 351 347	1 088 800	4.7	.5	Z
	19940	Rental and operating lease receipts	76	375 407	15 028	4.0	Z	X
42421		Drugs and druggists' sundries merchant wholesalers	7 393	X	241 793 396	X	100.0	59.2
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	10	185 970	9 392	5.1	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	105	9 194 514	707 050	7.7	.3	X
	10800	Photographic equipment and supplies	96	5 487 349	63 704	1.2	Z	X
	11000	Medical, hospital, and surgical supplies	334	38 792 698	1 141 270	2.9	.5	58.4
	11011	Surgical and medical instruments and equipment	171	7 767 409	286 428	3.7	.1	X
	11012	Orthopedic and prosthetic appliances and supplies	62	5 835 192	80 021	1.4	Z	X
	11013	Other surgical, medical, and hospital supplies	246	38 016 649	774 821	2.0	.3	X
	11030	Optical and ophthalmic goods and supplies	45	77 317	6 174	8.0	Z	X
	11040	Religious and school supplies	41	3 180 860	32 012	1.0	Z	X
	11050	Miscellaneous professional equipment and supplies	13	30 335	2 417	8.0	Z	59.2
	11056	Veterinarians' equipment and supplies	8	14 889	1 688	11.3	Z	X
	11400	Electrical apparatus and equipment	12	48 841	3 757	7.7	Z	X
	11500	Electric household appliances, including gas clothes dryers	56	6 328 346	86 381	1.4	Z	X
	11700	Hardware	63	2 439 796	46 259	1.9	Z	X
	12320	General-purpose industrial machinery, equipment, and parts	8	376 275	9 931	2.6	Z	56.7
	12326	New controlling, recording, and indicating instruments and accessories	8	376 275	9 931	2.6	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	12	50 719	3 757	7.4	Z	41.8
	12462	Abrasives and abrasive materials	12	50 719	3 757	7.4	Z	X
	12500	Beauty and barber equipment and supplies	8	133 380	40 122	30.1	Z	X
	12520	Janitorial equipment and supplies	8	10 211	3 757	36.8	Z	X
	12530	Laundry and dry-cleaning equipment and supplies	45	536 850	67 383	12.6	Z	X
	12700	Sporting and recreational goods and supplies	15	78 896	9 392	11.9	Z	X
	12800	Toys and hobby goods and supplies	139	3 201 349	94 319	2.9	Z	X
	13000	Jewelry, diamonds, gemstones, and watches	33	173 165	12 648	7.3	Z	X
	13150	Miscellaneous durable goods	28	99 858	28 715	28.8	Z	X
	13300	Office paper, office supplies, greeting cards, and labels	131	8 998 414	117 881	1.3	Z	X
	13400	Paper and plastic products	133	11 034 777	180 410	1.6	.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	7 393	241 793 396	231 465 259	95.7	95.7	55.8
	13511	Prescription drugs	2 186	210 763 005	187 380 201	88.9	77.5	X
	13512	Nonprescription pharmaceuticals	1 638	168 724 520	14 376 471	8.5	5.9	X
	13513	Cosmetics and beauty supplies	2 247	50 349 645	7 398 182	14.7	3.1	X
	13514	Perfumes	805	5 859 075	3 023 282	51.6	1.3	X
	13515	Vitamins and nutritional supplements	2 007	101 035 601	9 433 678	9.3	3.9	X
	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	1 760	68 711 980	9 853 445	14.3	4.1	X
	13600	Knit and woven piece goods	10	30 056	1 878	6.2	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	50	958 902	14 786	1.5	Z	X
	13800	Men's and boys' wear	55	424 247	20 403	4.8	Z	X
	13900	Women's, misses', and girls' wear	70	2 408 503	23 659	1.0	Z	X
	14000	Footwear	13	163 428	3 757	2.3	Z	X
	14100	Packaged frozen food	15	3 762 609	323 094	8.6	.1	X
	14200	Dairy products, excluding dried, canned, condensed, and evaporated dairy products	7	3 291 109	93 922	2.9	Z	X
	14400	Confectioneries	81	8 629 500	405 438	4.7	.2	X

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			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—	
						Establishments with the product line	All estab- lishments ²
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.					
42421		Drugs and druggists' sundries merchant wholesalers—Con.					
	14600	Fresh meat and meat products	8	87 229	3 757	4.3	Z
	14618	Other meat products	6	52 903	783	1.5	Z X
	14800	Coffee, tea, and spices	76	5 213 540	205 570	3.9	.1
	14820	Bread and baked goods	16	406 128	19 324	4.8	Z
	14822	Cookies, cakes, and other baked goods	13	385 090	18 785	4.9	Z X
	14830	Canned food	40	2 835 877	102 294	3.6	Z X
	14840	Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast	42	624 144	55 170	8.8	Z X
	14850	Soft drinks and bottled water	37	159 411	28 176	17.7	Z X
	14860	Grocery specialties	133	18 933 997	3 068 411	16.2	1.3
	15300	Plastics materials and basic shapes	17	386 968	116 464	30.1	Z 48.6
	15313	Plastics raw materials	6	358 046	107 013	29.9	Z X
	15314	Other plastics materials and basic shapes	17	386 968	9 451	2.4	Z X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	125	3 385 626	246 115	7.3	.1 X
	15800	Farm supplies	58	799 029	137 061	17.2	.1 31.0
	15812	Poultry and livestock feeds, including silage, not mixed on location	35	401 996	28 490	7.1	Z X
	15815	Insecticides, fungicides, and pesticides	23	397 033	19 691	5.0	Z X
	15816	Other agricultural chemicals and fertilizers	23	397 033	19 691	5.0	Z X
	15818	Other farm supplies, including harness and saddlery equipment	35	401 996	69 189	17.2	Z X
	15900	Tobacco and tobacco products	43	11 068 896	807 728	7.3	.3 X
	16100	Books, periodicals, newspapers, and other printed materials	33	199 938	3 757	1.9	Z X
	16120	Art goods, including novelties and souvenirs	35	129 971	17 205	13.2	Z X
	16150	Wigs, yarns, and leather products	118	7 250 449	366 464	5.1	Z X
	19700	Service receipts and labor charges, including installed parts	438	2 372 214	290 240	12.2	.1 29.4
	19701	Labor charges for repair work	280	1 033 060	170 778	16.5	.1 X
	19702	Parts installed in repair work	18	110 656	19 535	17.7	Z X
	19703	Other service receipts and labor charges	158	1 358 318	99 927	7.4	Z X
	19720	Receipts for service contracts	6	70 082	1 878	2.7	Z X
	19810	Miscellaneous commodities	314	23 351 347	1 088 800	4.7	.5 X
	19940	Rental and operating lease receipts	76	375 407	15 028	4.0	Z X
424210		Drugs and druggists' sundries merchant wholesalers	7 393	X	241 793 396	X	100.0 59.2
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	10	185 970	9 392	5.1	Z X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils	105	9 194 514	707 050	7.7	.3 X
	10800	Photographic equipment and supplies	96	5 487 349	63 704	1.2	Z X
	11000	Medical, hospital, and surgical supplies	334	38 792 698	1 141 270	2.9	.5 58.4
	11011	Surgical and medical instruments and equipment	171	7 767 409	286 428	3.7	.1 X
	11012	Orthopedic and prosthetic appliances and supplies	62	5 835 192	80 021	1.4	Z X
	11013	Other surgical, medical, and hospital supplies	246	38 016 649	774 821	2.0	.3 X
	11030	Optical and ophthalmic goods and supplies	45	77 317	6 174	8.0	Z X
	11040	Religious and school supplies	41	3 180 860	32 012	1.0	Z X
	11050	Miscellaneous professional equipment and supplies	13	30 335	2 417	8.0	Z 59.2
	11056	Veterinarians' equipment and supplies	8	14 889	1 688	11.3	Z X
	11400	Electrical apparatus and equipment	12	48 841	3 757	7.7	Z X
	11500	Electric household appliances, including gas clothes dryers	56	6 328 346	86 381	1.4	Z X
	11700	Hardware	63	2 439 796	46 259	1.9	Z X
	12320	General-purpose industrial machinery, equipment, and parts	8	376 275	9 931	2.6	Z 56.7
	12326	New controlling, recording, and indicating instruments and accessories	8	376 275	9 931	2.6	Z X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods	12	50 719	3 757	7.4	Z 41.8
	12462	Abrasives and abrasive materials	12	50 719	3 757	7.4	Z X
	12500	Beauty and barber equipment and supplies	8	133 380	40 122	30.1	Z X
	12520	Janitorial equipment and supplies	8	10 211	3 757	36.8	Z X
	12530	Laundry and dry-cleaning equipment and supplies	45	536 850	67 383	12.6	Z X
	12700	Sporting and recreational goods and supplies	15	78 896	9 392	11.9	Z X
	12800	Toys and hobby goods and supplies	139	3 201 349	94 319	2.9	Z X
	13000	Jewelry, diamonds, gemstones, and watches	33	173 165	12 648	7.3	Z X
	13150	Miscellaneous durable goods	28	99 858	28 715	28.8	Z X
	13300	Office paper, office supplies, greeting cards, and labels	131	8 998 414	117 881	1.3	Z X
	13400	Paper and plastic products	133	11 034 777	180 410	1.6	.1 X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	7 393	241 793 396	231 465 259	95.7	95.7 55.8
	13511	Prescription drugs	2 186	210 763 005	187 380 201	88.9	77.5 X
	13512	Nonprescription pharmaceuticals	1 638	168 724 520	14 376 471	8.5	5.9 X
	13513	Cosmetics and beauty supplies	2 247	50 349 645	7 398 182	14.7	3.1 X
	13514	Perfumes	805	5 859 075	3 023 282	51.6	1.3 X
	13515	Vitamins and nutritional supplements	2 007	101 035 601	9 433 678	9.3	3.9 X
	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	1 760	68 711 980	9 853 445	14.3	4.1 X
	13600	Knit and woven piece goods	10	30 056	1 878	6.2	Z X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings	50	958 902	14 786	1.5	Z X
	13800	Men's and boys' wear	55	424 247	20 403	4.8	Z X
	13900	Women's, misses', and girls' wear	70	2 408 503	23 659	1.0	Z X
	14000	Footwear	13	163 428	3 757	2.3	Z X
	14100	Packaged frozen food	15	3 762 609	323 094	8.6	.1 X
	14200	Dairy products, excluding dried, canned, condensed, and evaporated dairy products	7	3 291 109	93 922	2.9	Z X
	14400	Confectioneries	81	8 629 500	405 438	4.7	.2 X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales		Response coverage ³ (percent)
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—	
						Establishments with the product line	All estab- lishments ²
		MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.					
424210		Drugs and druggists' sundries merchant wholesalers—Con.					
14600	14600	Fresh meat and meat products	8	87 229	3 757	4.3	Z
14618	14618	Other meat products	6	52 903	783	1.5	Z X
14800	14800	Coffee, tea, and spices	76	5 213 540	205 570	3.9	.1 X
14820	14820	Bread and baked goods	16	406 128	19 324	4.8	Z 54.2 X
14822	14822	Cookies, cakes, and other baked goods	13	385 090	18 785	4.9	Z X
14830	14830	Canned food	40	2 835 877	102 294	3.6	Z X
14840	14840	Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast	42	624 144	55 170	8.8	Z X
14850	14850	Soft drinks and bottled water	37	159 411	28 176	17.7	Z X
14860	14860	Grocery specialties	133	18 933 997	3 068 411	16.2	1.3 X
15300	15300	Plastics materials and basic shapes	17	386 968	116 464	30.1	Z 48.6 X
15313	15313	Plastics raw materials	6	358 046	107 013	29.9	Z X
15314	15314	Other plastics materials and basic shapes	17	386 968	9 451	2.4	Z X
15330	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	125	3 385 626	246 115	7.3	.1 X
15800	15800	Farm supplies	58	799 029	137 061	17.2	.1 31.0
15812	15812	Poultry and livestock feeds, including silage, not mixed on location	35	401 996	28 490	7.1	Z X
15815	15815	Insecticides, fungicides, and pesticides	23	397 033	19 691	5.0	Z X
15816	15816	Other agricultural chemicals and fertilizers	23	397 033	19 691	5.0	Z X
15818	15818	Other farm supplies, including harness and saddlery equipment	35	401 996	69 189	17.2	Z X
15900	15900	Tobacco and tobacco products	43	11 068 896	807 728	7.3	.3 X
16100	16100	Books, periodicals, newspapers, and other printed materials	33	199 938	3 757	1.9	Z X
16120	16120	Art goods, including novelties and souvenirs	35	129 971	17 205	13.2	Z X
16150	16150	Wigs, yarns, and leather products	118	7 250 449	366 464	5.1	.2 X
19700	19700	Service receipts and labor charges, including installed parts	438	2 372 214	290 240	12.2	.1 29.4
19701	19701	Labor charges for repair work	280	1 033 060	170 778	16.5	.1 X
19702	19702	Parts installed in repair work	18	110 656	19 535	17.7	Z X
19703	19703	Other service receipts and labor charges	158	1 358 318	99 927	7.4	Z X
19720	19720	Receipts for service contracts	6	70 082	1 878	2.7	Z X
19810	19810	Miscellaneous commodities	314	23 351 347	1 088 800	4.7	.5 X
19940	19940	Rental and operating lease receipts	76	375 407	15 028	4.0	Z X
		MANUFACTURERS' SALES BRANCHES AND OFFICES					
4242		Drugs and druggists' sundries merchant wholesalers	369	X	121 459 858	X	100.0 67.5
11000	11000	Medical, hospital, and surgical supplies	6	9 363 340	2 764 481	29.5	2.3 67.5
11013	11013	Other surgical, medical, and hospital supplies	6	9 363 340	2 764 481	29.5	2.3 X
11040	11040	Religious and school supplies	6	3 262 412	95 955	2.9	.1 X
12530	12530	Laundry and dry-cleaning equipment and supplies	43	22 036 462	6 166 640	28.0	5.1 X
12800	12800	Toys and hobby goods and supplies	6	3 262 412	334 022	10.2	.3 X
13000	13000	Jewelry, diamonds, gemstones, and watches	6	3 262 412	516 214	15.8	.4 X
13500	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	369	121 459 858	106 464 124	87.7	87.7 47.8
13511	13511	Prescription drugs	247	86 570 514	79 138 250	91.4	65.2 X
13512	13512	Nonprescription pharmaceuticals	102	17 247 300	8 396 742	48.7	6.9 X
13513	13513	Cosmetics and beauty supplies	63	18 947 738	13 464 384	71.1	11.1 X
13514	13514	Perfumes	24	8 984 386	1 786 450	19.9	1.5 X
13515	13515	Vitamins and nutritional supplements	43	21 753 461	2 737 165	12.6	2.3 X
13516	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	43	2 996 415	941 133	31.4	.8 X
13900	13900	Women's, misses', and girls' wear	6	3 262 412	247 783	7.6	.2 X
14100	14100	Packaged frozen food	43	22 036 462	880 602	4.0	.7 51.6
14114	14114	Frozen fruits and fruit juices	43	22 036 462	880 602	4.0	.7 X
14800	14800	Coffee, tea, and spices	43	22 036 462	1 982 265	9.0	1.6 51.6
14811	14811	Coffee	43	22 036 462	1 982 265	9.0	1.6 X
14820	14820	Bread and baked goods	43	22 036 462	219 846	1.0	.2 51.6
14822	14822	Cookies, cakes, and other baked goods	43	22 036 462	219 846	1.0	.2 X
14860	14860	Grocery specialties	43	22 036 462	1 541 357	7.0	1.3 51.6
14863	14863	Cooking oils and margarine	41	21 764 752	434 956	2.0	.4 X
14868	14868	Other grocery specialties	43	22 036 462	1 100 976	5.0	.9 X
42421		Drugs and druggists' sundries merchant wholesalers	369	X	121 459 858	X	100.0 67.5
11000	11000	Medical, hospital, and surgical supplies	6	9 363 340	2 764 481	29.5	2.3 67.5
11013	11013	Other surgical, medical, and hospital supplies	6	9 363 340	2 764 481	29.5	2.3 X
11040	11040	Religious and school supplies	6	3 262 412	95 955	2.9	.1 X
12530	12530	Laundry and dry-cleaning equipment and supplies	43	22 036 462	6 166 640	28.0	5.1 X
12800	12800	Toys and hobby goods and supplies	6	3 262 412	334 022	10.2	.3 X
13000	13000	Jewelry, diamonds, gemstones, and watches	6	3 262 412	516 214	15.8	.4 X
13500	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	369	121 459 858	106 464 124	87.7	87.7 47.8
13511	13511	Prescription drugs	247	86 570 514	79 138 250	91.4	65.2 X
13512	13512	Nonprescription pharmaceuticals	102	17 247 300	8 396 742	48.7	6.9 X
13513	13513	Cosmetics and beauty supplies	63	18 947 738	13 464 384	71.1	11.1 X
13514	13514	Perfumes	24	8 984 386	1 786 450	19.9	1.5 X
13515	13515	Vitamins and nutritional supplements	43	21 753 461	2 737 165	12.6	2.3 X
13516	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	43	2 996 415	941 133	31.4	.8 X
13900	13900	Women's, misses', and girls' wear	6	3 262 412	247 783	7.6	.2 X
14100	14100	Packaged frozen food	43	22 036 462	880 602	4.0	.7 51.6
14114	14114	Frozen fruits and fruit juices	43	22 036 462	880 602	4.0	.7 X

See footnotes at end of table.

Table 3. Product Lines by Kind of Business for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line ¹	Establishments with the product line		Product line sales		Response coverage ³ (percent)	
			Number	Total sales (\$1,000)	Amount ² (\$1,000)	As percent of total sales of—		
						Establishments with the product line	All establishments ²	
		MANUFACTURERS' SALES BRANCHES AND OFFICES—Con.						
42421		Drugs and druggists' sundries merchant wholesalers—Con.						
	14800	Coffee, tea, and spices	43	22 036 462	1 982 265	9.0	1.6	51.6 X
	14811	Coffee	43	22 036 462	1 982 265	9.0	1.6	
	14820	Bread and baked goods	43	22 036 462	219 846	1.0	.2	51.6 X
	14822	Cookies, cakes, and other baked goods	43	22 036 462	219 846	1.0	.2	
	14860	Grocery specialties	43	22 036 462	1 541 357	7.0	1.3	51.6 X
	14863	Cooking oils and margarine	41	21 764 752	434 956	2.0	.4	
	14868	Other grocery specialties	43	22 036 462	1 100 976	5.0	.9	X
424210		Drugs and druggists' sundries merchant wholesalers	369	X	121 459 858	X	100.0	67.5
	11000	Medical, hospital, and surgical supplies	6	9 363 340	2 764 481	29.5	2.3	67.5 X
	11013	Other surgical, medical, and hospital supplies	6	9 363 340	2 764 481	29.5	2.3	
	11040	Religious and school supplies	6	3 262 412	95 955	2.9	.1	X
	12530	Laundry and dry-cleaning equipment and supplies	43	22 036 462	6 166 640	28.0	5.1	X
	12800	Toys and hobby goods and supplies	6	3 262 412	334 022	10.2	.3	X
	13000	Jewelry, diamonds, gemstones, and watches	6	3 262 412	516 214	15.8	.4	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	369	121 459 858	106 464 124	87.7	87.7	47.8
	13511	Prescription drugs	247	86 570 514	79 138 250	91.4	65.2	X
	13512	Nonprescription pharmaceuticals	102	17 247 300	8 396 742	48.7	6.9	X
	13513	Cosmetics and beauty supplies	63	18 947 738	13 464 384	71.1	11.1	X
	13514	Perfumes	24	8 984 386	1 786 450	19.9	1.5	X
	13515	Vitamins and nutritional supplements	43	21 753 461	2 737 165	12.6	2.3	X
	13516	Other toiletries and druggists' sundries, including health aids and first aid supplies	43	2 996 415	941 133	31.4	.8	
	13900	Women's, misses', and girls' wear	6	3 262 412	247 783	7.6	.2	X
	14100	Packaged frozen food	43	22 036 462	880 602	4.0	.7	51.6 X
	14114	Frozen fruits and fruit juices	43	22 036 462	880 602	4.0	.7	
	14800	Coffee, tea, and spices	43	22 036 462	1 982 265	9.0	1.6	51.6 X
	14811	Coffee	43	22 036 462	1 982 265	9.0	1.6	
	14820	Bread and baked goods	43	22 036 462	219 846	1.0	.2	51.6 X
	14822	Cookies, cakes, and other baked goods	43	22 036 462	219 846	1.0	.2	
	14860	Grocery specialties	43	22 036 462	1 541 357	7.0	1.3	51.6 X
	14863	Cooking oils and margarine	41	21 764 752	434 956	2.0	.4	
	14868	Other grocery specialties	43	22 036 462	1 100 976	5.0	.9	X

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

²Product line sales and/or product line percents may not sum to totals due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.

³Sales of establishments reporting product line sales as percent of total sales.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

Table 4. Concentration by Largest Firms for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business ¹	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
WHOLESALE TRADE							
4242	Drugs and druggists' sundries merchant wholesalers						
	All firms	7 762	363 253 254	100.0	12 796 731	3 202 300	228 221
	4 largest firms	451	170 852 917	47.0	1 226 848	327 942	26 944
	8 largest firms	549	210 966 293	58.1	1 955 593	521 793	37 886
	20 largest firms	694	261 414 330	72.0	4 800 913	1 281 113	76 938
	50 largest firms	895	305 622 628	84.1	7 238 852	1 870 183	110 931
42421	Drugs and druggists' sundries merchant wholesalers						
	All firms	7 762	363 253 254	100.0	12 796 731	3 202 300	228 221
	4 largest firms	451	170 852 917	47.0	1 226 848	327 942	26 944
	8 largest firms	549	210 966 293	58.1	1 955 593	521 793	37 886
	20 largest firms	694	261 414 330	72.0	4 800 913	1 281 113	76 938
	50 largest firms	895	305 622 628	84.1	7 238 852	1 870 183	110 931
424210	Drugs and druggists' sundries merchant wholesalers						
	All firms	7 762	363 253 254	100.0	12 796 731	3 202 300	228 221
	4 largest firms	451	170 852 917	47.0	1 226 848	327 942	26 944
	8 largest firms	549	210 966 293	58.1	1 955 593	521 793	37 886
	20 largest firms	694	261 414 330	72.0	4 800 913	1 281 113	76 938
	50 largest firms	895	305 622 628	84.1	7 238 852	1 870 183	110 931
MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES							
4242	Drugs and druggists' sundries merchant wholesalers						
	All firms	7 393	241 793 396	100.0	7 969 717	1 922 794	163 068
	4 largest firms	392	141 864 926	58.7	624 863	150 101	19 452
	8 largest firms	474	156 191 515	64.6	1 258 847	310 614	28 188
	20 largest firms	505	178 020 695	73.6	2 151 122	502 230	38 120
	50 largest firms	630	197 393 172	81.6	3 202 984	775 731	57 910
42421	Drugs and druggists' sundries merchant wholesalers						
	All firms	7 393	241 793 396	100.0	7 969 717	1 922 794	163 068
	4 largest firms	392	141 864 926	58.7	624 863	150 101	19 452
	8 largest firms	474	156 191 515	64.6	1 258 847	310 614	28 188
	20 largest firms	505	178 020 695	73.6	2 151 122	502 230	38 120
	50 largest firms	630	197 393 172	81.6	3 202 984	775 731	57 910
424210	Drugs and druggists' sundries merchant wholesalers						
	All firms	7 393	241 793 396	100.0	7 969 717	1 922 794	163 068
	4 largest firms	392	141 864 926	58.7	624 863	150 101	19 452
	8 largest firms	474	156 191 515	64.6	1 258 847	310 614	28 188
	20 largest firms	505	178 020 695	73.6	2 151 122	502 230	38 120
	50 largest firms	630	197 393 172	81.6	3 202 984	775 731	57 910
MANUFACTURERS' SALES BRANCHES AND OFFICES							
4242	Drugs and druggists' sundries merchant wholesalers						
	All firms	369	121 459 858	100.0	4 827 014	1 279 506	65 153
	4 largest firms	124	67 947 495	55.9	1 325 569	369 503	19 578
	8 largest firms	141	88 073 639	72.5	2 054 601	587 658	27 953
	20 largest firms	241	114 805 297	94.5	4 237 853	1 135 681	57 438
	50 largest firms	344	121 168 239	99.8	4 795 910	1 272 208	64 520
42421	Drugs and druggists' sundries merchant wholesalers						
	All firms	369	121 459 858	100.0	4 827 014	1 279 506	65 153
	4 largest firms	124	67 947 495	55.9	1 325 569	369 503	19 578
	8 largest firms	141	88 073 639	72.5	2 054 601	587 658	27 953
	20 largest firms	241	114 805 297	94.5	4 237 853	1 135 681	57 438
	50 largest firms	344	121 168 239	99.8	4 795 910	1 272 208	64 520
424210	Drugs and druggists' sundries merchant wholesalers						
	All firms	369	121 459 858	100.0	4 827 014	1 279 506	65 153
	4 largest firms	124	67 947 495	55.9	1 325 569	369 503	19 578
	8 largest firms	141	88 073 639	72.5	2 054 601	587 658	27 953
	20 largest firms	241	114 805 297	94.5	4 237 853	1 135 681	57 438
	50 largest firms	344	121 168 239	99.8	4 795 910	1 272 208	64 520

¹For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.